

CITY OF NEWTON, MASSACHUSETTS
DEPARTMENT OF PURCHASING
COMPARISON OF BIDS
INVITATION TO BID #17-59
S&D New IT Network Equipment to NPS

BID OPENING TIME: 10:00 A.M., March 2, 2017
PROJECT MANAGER: Cinfy Brown

BIDDERS		ePlus Technology	Coast to Coast Computer Products	Eduporium, Inc.
S&D New IT Network Equipment to NPS		\$187,463.70	\$188,662.33	\$244,769.26

Award Recommended To:

Chief Procurement Officer

Date

Department Head

Date

Mayor or his designee

Date

Notes Regarding Specific Bids
totals corrected by Excel

BIDDERS		ePlus Technology		Coast to Coast Computer Products		Eduporium, Inc.	
Description	Est. Qty	Unit Cost	Total	Unit Cost	Total	Unit Cost	Total
Cisco Catalyst 6832-X-Chassis (Standard Tables) or approved equal	2	\$21,160.00	\$42,320.00	\$20,571.12	\$41,142.24	\$27,600.00	\$55,200.00
Cisco CAT6840-X IOS ADV ENT SERVICES FULL ENCRYPT or approved equal	2	\$4,600.00	\$9,200.00	\$3,640.00	\$7,280.00	\$6,000.00	\$12,000.00
Power Supply AC-750W or approved equal	4	\$0.00		\$832.00	\$3,328.00	\$1,200.00	\$4,800.00
US K-12 Bundled Warranty or approved equal	2	\$0.00		\$1,354.16	\$2,708.32	\$2,118.96	\$4,237.92
Catalyst 6800 Other PIN; For Tracking Only or approved equal	2	\$0.00		included		\$0.00	
CAT 4500E LAN BASE TO IP BASE S/W UPG LI or approved equal	1	\$4,597.70	\$4,597.70	\$3,638.18	\$3,638.18	\$5,997.00	\$5,997.00
CAT 4500E LAN BASE TO IP BASE S/W UPG LI or approved equal	1	\$4,597.00	\$4,597.00	\$3,638.18	\$3,638.18	\$5,597.00	\$5,597.00
CAT 4500E LAN BASE TO IP BASE S/W UPG LI or approved equal	1	\$4,597.00	\$4,597.00	\$3,638.18	\$3,638.18	\$5,997.00	\$5,997.00
CAT 4500E LAN BASE TO IP BASE S/W UPG LI or approved equal	1	\$4,597.00	\$4,597.00	\$3,638.18	\$3,638.18	\$5,997.00	\$5,997.00
CAT 4500E LAN BASE TO IP BASE S/W UPG LI or approved equal	1	\$4,597.00	\$4,597.00	\$3,638.18	\$3,638.18	\$5,997.00	\$5,997.00
CAT 4500E LAN BASE TO IP BASE S/W UPG LI or approved equal	1	\$4,597.00	\$4,597.00	\$3,638.18	\$3,638.18	\$5,997.00	\$5,997.00
Cisco Catalyst 3850 48 Port Full PoE IP Services or approved equal	1	\$10,120.00	\$10,120.00	\$8,694.40	\$8,694.40	\$9,240.00	\$9,240.00
US K-12 Bundled Warranty or approved equal	1	\$0.00		\$1,029.60	\$1,029.60	\$743.16	\$743.16
CAT3850 UNIVERSAL or approved equal	1	\$0.00		included		\$0.01	\$0.01
1100W AC Config 1 Secondary Power Supply or approved equal	1	\$874.00	\$874.00	\$802.88	\$802.88	\$1,140.00	\$1,140.00
North America AC Type A Power Cable or approved equal	2	\$0.00		included		\$30.00	\$60.00
50CM Type 1 Stacking Cable or approved equal	1	\$0.00		included		\$82.00	\$82.00
Catalyst 3750X and 3850 Stack Power Cable 30 CM or approved equal	1	\$0.00		included		\$57.00	\$57.00
1100W AC Config 1 Power Supply or approved equal	1	\$0.00		included		\$1,140.00	\$1,140.00
Cisco Catalyst 3850 Network Module Blank or approved equal	1	\$0.00		included		\$30.00	\$30.00
Cisco Catalyst 3850 48 Port Full PoE IP Services or approved equal	1	\$10,120.00	\$10,120.00	\$8,694.40	\$8,694.40	\$11,726.00	\$11,726.00
US K-12 Bundled Warranty or approved equal	1	\$0.00		\$1,029.60	\$1,029.60	\$743.16	\$743.16
CAT3850 UNIVERSAL or approved equal	1	\$0.00		included		\$0.01	\$0.01
1100W AC Config 1 Secondary Power Supply or approved equal	1	\$874.00	\$874.00	\$802.88	\$802.88	\$1,140.00	\$1,140.00
North America AC Type A Power Cable or approved equal	2	\$0.00		included		\$30.00	\$60.00
50CM Type 1 Stacking Cable or approved equal	1	\$0.00		included		\$82.00	\$82.00
Catalyst 3750X and 3850 Stack or approved equal Power Cable 30 CM or approved equal	1	\$0.00		included		\$58.23	\$58.23
1100W AC Config 1 Power Supply or approved equal	1	\$0.00		included		\$1,140.00	\$1,140.00
Cisco Catalyst 3850 Network Module Blank or approved equal	1	\$0.00		included		\$30.65	\$30.65
100 AP Adder E-License for Cisco 8500 Wireless Controller or approved equal	9	\$8,050.00	\$72,450.00	\$8,471.75	\$76,245.75	\$10,500.00	\$94,500.00
US K-12 Bundled Warranty or approved equal	9	\$1,547.00	\$13,923.00	\$1,675.02	\$15,075.18	\$1,219.68	\$10,977.12
GRAND TOTAL		\$187,463.70		\$188,662.33		\$244,769.26	